



Volume XXXV No. 11

November 2005

PRIETA POST

THE OFFICIAL PUBLICATION OF LOMA PRIETA REGION—PCA • <http://lpr.pca.org>



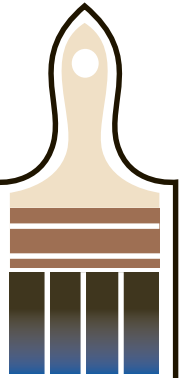
**This Month: Chili Night at the Bennett's •
2006 Event Planning Session**

**Reporting: Santa Cruz Wine Tour • Buy/Sell Tech
with Don Wise • Autocross Number Seven**

This issue in full color on the web at <http://lpr.pca.org/post/post-latest.pdf>

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What's Happening

November

Thursday the **3rd** - Board Meeting at Mountain Mike's in Los Gatos

Sunday the **6th** - 2006 Event Planning Session at Mountain Mike's in Los Gatos, 2 P.M. until ? Beer and pizza on LPR as we plan the next schedule of events. Don't miss it. See the ad on page 12.

Saturday the **12th** - Kevin & Debbie resurrect an old LPR favorite as they host their first Chili Night in seven years. A bowl of red and a Margarita with LPR. Could life be sweeter? See the ad on page 9.

December

Thursday the **1st**- Board Meeting at Mountain Mike's in Los Gatos.

Saturday the **3rd**- Holiday Party and Awards Banquet at the Hilton of Santa Clara. Come out and celebrate another successful year for our favorite car club. See the ad on page 10.

Saturday the **12th** - Coastal Driving School at Laguna Seca. Drive this famous course. See the ad on page 20.

Saturday the **18th** - Holiday Gift Exchange at the beautiful home of Bill & Emilie Highley. Watch for the ad in next month's POST.

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See back cover

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Don Wise asks
the vehicle to
cough as he
demonstrates
his exam
technique.
Photo by
John Reed

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PRIETA POST

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Geschwätz in die Überholspur

Tom Holdych, President



So does it seem to you, as it does to me, that we are just flying through 2005? I can't believe that we have nearly reached LPR's famous (infamous?) Halloween party, and the weather this year seems to have begun to change earlier than usual.

But not to fret: Although 2005 is already getting long-in-the-tooth, there are still plenty of LPR happenings to help us see this year out.

For example, there may still be time to vote in the LPR elections, especially if you are reading this version of the POST in all of its FULL COLOR GLORY on the web. With your vote you have the ability to steer LPR in the direction you choose, in preparation for a grand 2006.

And if you are reading the early-edition web POST, then you will also see that there is plenty of time to get to the Tech Session 10/22 at Canepa Design in Santa Cruz. Bruce has some incredible cars (including many special Porsches), and to my knowledge he has the only company in the U.S. which can federalize Porsche 959's to get them legally on the road in this country. You can check out his web page at <http://www.canepa.com/home.asp>

And speaking of 2006, have you been thinking about what kinds of events you would like LPR to run for the year? Well, you have the golden opportunity to grab the wheel and steer at our upcoming 2006 Planning Meeting on 11/6 at Mountain Mike's Pizza in Los Gatos. During this meeting LPR must plan virtually all of the Tours, GTG's, Tech Sessions, Driving Events, Parties and more for the upcoming year, so that we can create a schedule for integration into the overall Zone 7 PCA calendar. Want to see more drinking and driving? (not in the same event, please!), more tours? more parties and GTG's? rather see a Clam Chowder instead of a chili cook-off (and by the way, its pronounced "chow-duh" for all of you left coast folks who have been mispronouncing it for all these years, and if yours turns out "red" in color, you need not apply...)? What about more Concours and rally events? How about a hill-climb? Well, this is the meeting where you can let your preferences be known directly to the LPR Board as we formulate our plans for 2006. Everyone is welcome to attend and participate in the process. And who knows, you might even be lucky enough to leave our planning meeting as the chair or co-chair of an upcoming event. What could be better? Hope to see you there.

So I've briefly hit on the upcoming annual Halloween party at the Morgan's, but I'd like to say a few more words about this event. First off, Bob puts out a lot of effort in his design, development and fabrication of the Morgan Morass of Morbidity and Mortality ("haunted house"), and a trip through it (multiple times, in fact) is not to be missed. While maybe not appropriate for any of you with a weak constitution, you do have to remember that it is the ONLY entrance to the Morgan homestead on that special evening, and is therefore the only way to access the beer and wine!

❖ President's Notepad...

And this year Bob and Karen have made costume selection pretty easy. In honor of LPR's 35th anniversary they have made this year's theme "Peace, Love and Porsches". Harkin back to the year 1970 when LPR was founded: I don't think that anyone will have any trouble coming up with a costume from that period, and I am looking forward to seeing the diversity of costumes coming out of this "open" theme. As always, this year's Halloween party will most likely be the topic of active discussion within LPR for months to come.

What else is coming up to close out LPR's 35th anniversary year? Well I'm glad you asked. Check further in this issue of the POST to learn about the Chili Cook-Off at the Bennetts in November. Also check in this issue of the POST for the mid-December Coastal Driving School DE event at Laguna Seca! I don't know if any of you feel the same, but LS is really a special place to me, and I felt quite honored to run there for my very first time with CDS last year. Think of the history at that track – And the fact that you can now run on the same hallowed ground as some of the greatest racing names in history. Pure magic.

And finally, please don't forget about LPR's annual Holiday Party and Awards Banquet which happens this year on 12/3. This event is really the culmination of the year for LPR and always includes great food, great conversation and raffle prizes, as well as the presentation of annual LPR awards and the introduction of the new LPR Board of Directors. Not to be missed for any reason!

But wait, there's more! Did I say "culmination" in the previous paragraph? Well I was wrong, as our last scheduled event of the LPR year is the Holiday Gift Exchange! Now, how can I describe this event... I guess that I can best do this with 2 phrases. Think "great food" and "female Jell-O wrestling" and you get the general picture. I'd say that this is the one event which just has to be personally experienced, but with all of the great stuff happening with LPR every year, I can only say that this is one of many events that you really should experience, at least once!

So while the calendar year is ending quite quickly, I think that you can see what I have been saying all year long is true: LPR delivers the quality, diversity and frequency of things to do with your Porsche and your Porsche Friends. Like I recently said at our last Newcomers Social: If you can't have fun with your Porsche within LPR, then you might as well sell it now!

See you soon...



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POST POSITIONS

Kevin Bennett, Editor



“WASHINGTON – The House on Thursday passed legislation that could greatly expand personal-property rights under the environmental law that is credited with helping keep the bald eagle from extinction but also has provoked bitter fighting.” *San Jose Mercury News, September 30, 2005.* The referenced legislation is a reworking of the 1973 Endangered Species Act, a law which, again quoting the same article, “has led to battles over species such as the spotted owl, the snail darter and the red-legged frog.”

The bill’s chief champion, Rep. Richard Pombo, R-Stockton, wants to compensate owners when the government takes away their property rights, while Nick Rahall, D-West Virginia, says the bill sets “a dangerous precedent that private individuals must be paid to comply with an environmental law... What’s next? Paying citizens to wear seatbelts?”

Because placing a cost on the Act’s use would have a tempering effect on the draconian impact it has on private finances, I have to say that I come down heavily on the side of Pombo and the reforms that he is promoting. In fact, I think that the Endangered Species Act is one of the worst pieces of federal legislation passed in my lifetime. It was a “stealth” bill that was represented to the people as being all about protecting endangered species, hence the name, but was in reality all about our government essentially gaining control of all land use in the United States.

Supporters of the Endangered Species Act consistently point to the resurgence of the bald eagle and of the humpback whale, both early inductees on to the endangered list, as proof that the legislation is working. You’ll note that in the first paragraph, the Endangered Species Act is “credited with helping keep the bald eagle from extinction” but it doesn’t state credited by whom. In 1972, a year before the Endangered Species Act was passed, almost all raptors in the United States were in trouble. Raptors exist at the top of the food chain and high levels of DDT were building up in their systems, which was softening their egg shells and killing their chicks. The Environmental Protection Agency banned DDT in ‘72 and that ban is what saved the bald eagle. Likewise, the humpback whale was already recovering when it was placed on the list for the simple reason that whaling and the desire for whale oil had begun declining years previously.

Remember the controversy over the spotted owl? Environmentalists, eager to save the splendor of old growth forests in the Pacific northwest, maintained that the little raptor could only survive in these old growth woods and succeeded in having the lumber industry banned from exploiting their old growth holdings. I recall that the decision didn’t seem all that unfair at the time. I could identify with keeping some old growth forest for posterity, and there was plenty of second generation forested land that the lumber industry could use as a renewable resource for their business. But what happened? Lo and behold, it was discovered that those spunky spotted owls could live in the second generation forests after all! You would think that that was

❖ POST Positions...

good news for the lumber industry. Surely Greenpeace and the Sierra Club would back away from picking on an industry that employed so many folks. But alas, it was not to be, for instead of backing off on the restrictions, these environmentalists insisted that under the terms of the Endangered Species Act, the second generation forests also had to be protected from corporate exploitation and they essentially killed the lumber industry in the Pacific northwest. Thanks to conversion of eastern agricultural holdings back into forests, we have more forest land in the United States than we had 100 years ago, yet thanks to the Endangered Species Act, we have to import wood for our building industry.

And that is the dirty little secret of the Endangered Species Act. It has been hijacked by anti-corporate forces and is used as a primary tool in disrupting development and growth in those arenas where these forces want their weight to come to bear. The demand for environmental impact statements, impact abatement and species accommodation plans are often a thinly veiled disguise for these economic obstructionists' desire to stall development and increase costs, thereby dissuading the investors and builders of this country from moving ahead with their projects.

So, the next time you are shocked at the price of gas, wilt at the estimate for that new fence or are told to conserve electricity because there's not enough to go around, don't blame corporations for failing to keep up with demand. Instead, I suggest that you compensate by taking solace in the fact that, thanks to the Endangered Species Act, those cute little spotted owls have unlimited habitat in which to frolic.

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ARE YOU FEELING CHILI?

Yup, Kevin & Debbie Bennett are hosting another chili cook-off. Time to dust off that old cooking pot and give a go at winning one of LPR's most prestigious competitions. We will need five or six chili chefs to offer up their favorite bowl-of-red recipe, plus side dishes and desserts. Kevin, as usual, will be blending the Margaritas.

When: Saturday November 12, 5 P.M.

Where: 1918 Orolette Place, San Jose

Cost: \$10 per person

**Please RSVP to Kevin or Debbie at
408-926-1788 by Thursday, Nov. 10 with the
dish that you will bring.**



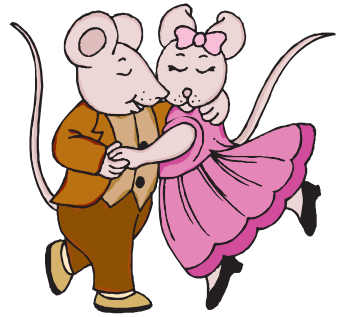
Directions: from 880, turn east on Brokaw toward the foothills, then right on Rue Avati, just past the second set of railroad tracks. The fifth street on your left is Orolette Place. From 680, west on Hostetter (Capital-Hostetter from the north) to left on Rue Avati (across the railroad tracks is too far).

LPR's Annual Holiday Party

Saturday, December 3rd

Hilton of Santa Clara

4949 Great America Parkway,
Santa Clara



6:30 P/M - No Host Cocktails and appetizers

7:30 P/M - Dinner

9:00 P/M - Awards and Presentation of Officers

Door Prizes throughout
the evening.

Dinner Entrees:

Chicken Wellington with Mushroom Duxelles

OR Fettuccine Dim are' (scallops, shrimp, clams & fettuccine in a creamy pomodoro tomato sauce).

OR Charbroiled New York Steak - studded with black peppercorns and topped with Dijon Brandy Sauce

Dinner also includes: salad, rolls, butter, dessert (Triple Mousse)

- Wine will be provided with dinner • Business to Semi-Formal Attire •

Cost for LPR members and guests: \$45.00 per person
Dinner choice and payment (checks made out to LPR) must be
made by no later than November 26th

**Contact: Emilie Highley at
408.267.6877**

**Mail to: 1468 Leshler Court,
San Jose, CA 95125**

e-mail: bbillhighley@hotmail.com

A block of rooms has been reserved at a rate of \$59.00. Call the Hilton Hotel at 408 330-0001 and mention "LPR" for reservations.



MEMBER NOTES

*Ed Tefankjian,
Membership Director*



On Friday September 16th there was a Newcomer's Social for those members that joined LPR since March of this year. The Newcomer's Social was held at Mountain Mike's Pizza and was well attended. There were 15 new members and 12 old members. Additionally, the "Goodie Store" was open with lots of LPR Porsche items for sale and there were many purchases. There were introductions of both the new and old members.....all had their own reasons for being part of PCA and LPR, however, one thing in common was their love of Porsches and having a good time. The LPR Club Calendar was reviewed and there was something for everyone.....good-time-gatherings, tours, autocross, tech sessions. And we had some of these new members join us on the recent wine tour and autocross.....looks like they have jumped right in and are having a great time.

The last 2005 LPR Autocross at Marina was great. Both Karen and I drove our new 987S, with all the new technology plus the PASM/Chrono the car is awesome. This was Karen's first Autocross and she did great.....looks like Santa will have to buy her a helmet for Christmas.

I'm pleased to introduce the following members that recently joined LPR:

New Member from PCA

- Bret Sisney, Aptos – Silver 997

New Dual Member

- Sean Reed, Oregon – 1970 green 911T

Ed's tips for October:

- Cleaning the wheels on the new 987S is much more difficult than the 911. Plus there is a lot more brake dust. After several cut knuckles I realized that I needed a long handled sponge. Couldn't find one at the store, so I made one that works very well and is inexpensive. Get a 1.5"x 4"x 8" sponge and cut into three pieces, take one of the pieces and make a small slit in the sponge. Get a wooden paint stirrer (free at the paint store), put contact cement on the stirrer and insert into the sponge. Let dry overnight and you'll have great sponge for cleaning your wheels.
- Please look at the POST and LPR Calendar; there are many exciting upcoming activities. There is something for everyone... get out and participate! See you at the next event.
- When you change your e-mail please send me (edjt@earthlink.net) your new address so I can update your file.

Bye for now, Ed.



***Ever feel like you should be
running things?***

Well, now is your chance!

***Come help plan LPR's 2006
Calendar of Activities***

Sunday, November 6

from 2 P.M to 5 P.M. at

Mtn. Mike's (on Santa Cruz Blvd). in Los Gatos.

Schedule your event or air your ideas for future good times as you share pizza and beer with your fellow LPR members.

Contact any Board Member for questions, suggestions or directions re: this event.

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How did we wine up here?

The Santa Cruz Mountain Wine Tour 2005

By Tony Vanacore

Photos by John Reed and Larry Smith

19 lucky Porsche's and their 37 occupants, gathered at the Summit of Highway 17 to get some sorely deserved exercise.

If you missed this year's edition of the Santa Cruz Mountains Wine tour, please have your Porsche delivered to my house. Your car doesn't like you anymore! Please make sure it has a full tank of gas.

It's 10:00 AM at the Summit and the day is glorious. The sun is shining and it's already burning the top of my unprotected head. The parking lot looks like the showroom at Anderson Behel. From Tony A's immaculate 928 to Tony V's 912 Soft Window Targa, we've got just about one of everything. It's going to be a good day!

We're such a large group; we need to break into two groups as not to scare the locals or the wildlife. After a short drivers meeting, we line up to attempt to merge onto Highway 17. Easier said than done. There are lots of beach goers, heading to Santa Cruz, making entry a bit difficult. We're in the first group and finally catch a break in traffic. One mile

later, we're exiting onto Glenwood Road. I've passed these roads many times on my way to the coast but I've always been in too much of a hurry to take an exit to see where it goes. Glenwood is one of those narrow, scary, overgrown roads that chainsaw murderers frequent. Our group of 10 travels slowly to avoid the possibility of getting up close and personal with the local wildlife.



Paul Gregory conducts the pre-tour drivers meeting under the careful supervision of Sharon Breein and Karen Tefankjian.

Right: The tour took us through deep redwood forests... the kind you associate with Mendocino, and we were only 20 miles from home!

Below: Rudi Herz has Tony Antonowicz and Matt Lord hanging on his every word. That can only mean he's talking about girls...



Santa Cruz



Wine Tour



Above: Linda Smith looks as if she is trying to hitch a ride with the Tefankjians, but she really had her own "silver streak" to drive on this tour. Above right: Tom & Sandy Provasi came out to drive the Santa Cruz Mountains with their LPR friends. Right: Karen Tefankjian was serious about her tasting as she tried to keep two glasses going at all times.



❖ How did we wine up here?...

This first leg of the tour is short and scenic.

We arrive at our first winery, Roudon Smith. Winery co-owner and our host, Annette Hunt is in the parking lot trying to shoehorn all the cars into a relatively small space. She's tall, slim, blonde and attractive. It's going to be a good day!

Annette has a table set up with an assortment of the wineries best examples. There are two Chardonnays, a Cab and a couple of Pinots. The Estate Pinot is exquisite. The Chardonnays exhibit very little oak, which is to my liking. Our thoughtful tour leaders have provided a table of munchies, so we have something to offset the generous tasting.

Annette gives us a short history of the winery and shares how much hard work it is to run such a romantic sounding operation. It seems the winery has its roots firmly set in Silicon Valley. The original founders, in 1972, were two engineers from Amdahl. In 2003 they retired and sold the vineyard to Annette and David Hunt. David has a "day job" at Cisco. The Hi-Tech connection continues. David takes a group of us on a tour of the winery that ends with some barrel tasting. From the examples we tried, there are great things to come from this small winery.



Kevin Bennett likes his wine so young that it almost tastes like fresh grapes...

We've lingered a bit longer than anticipated and lunch is calling to us from the Heavenly Café, in Scotts Valley. This hungry crowd appreciates the short trip to our lunch stop. I've passed the Heavenly Café many times on my way to visit relatives in Mount Herman, but again had never stopped before today. It's a day of many firsts.

The Café has provided us with a large room away from the other diners. Is it to give us privacy or to give the other folks some peace and quiet? We can be a noisy lot even when we're not hungry! Just prior to our arrival, a large group stopped in for lunch. This taxed the kitchen's ability to provide our lunches in a timely manner. Most folks didn't mind and



Kathy & Johnny Musser, Terry Gregory and Sharon Breein are captivated as Roudon Smith's David Hunt regales them with tales of oenological wonderment.

we entertained ourselves with the two big screen TV's and roaming from table to table catching up on the latest gossip. As food arrived, it was clear that it would be served by food category. If you were lucky enough to order a hamburger, yours came first. If you were health conscious enough to order a salad, you get yours last. I ordered the hamburger. It was indeed turning out to be a good day. Rudi and Joanna ordered salads. Now Rudi is a patient guy when it comes to fabricating parts and machine work. When it comes to food, all

❖ How did we wine up here?...

bets are off! Just ask Joanne Antonowiz who's French Fries kept disappearing off her plate. The salads finally arrive and Rudi sets about cleaning his plate like a hungry German Shepherd. I try to distract him, so I could grab a shrimp off of his plate, but he's wise to my intentions. The Café does provide desert as penance for making us wait and even brings John Reed a Birthday ice cream Sunday, candle and all.

Departing the Heavenly Café, we head back to the Porsche roads for which the Santa Cruz Mountains are famous. This is another first for me, Felton Grade Road and Empire Grade Road. These take us into some beautifully scenic areas and finally to the back end of the UCSC property. Somehow we find ourselves on High Way 1 heading north. It's nice to finally be traveling in a straight line. Time to fish the bottles of water out from under the seats. We travel north on 1 until we reached Bonny Doon Road. Back into the mountains for some more twists and turns. Linda and Larry Smith are leading the first group in their beautiful C4S and carving up the road like a Thanksgiving Turkey. It's a blast following Cathy Carlson and copying the line she takes in the corners. Tony and Joanne are in front of Cathy proving a 928 is just at home on the twisties as it is eating up flat pavement. Matt and Kathy Lord are behind us, traveling a bit slower due to their own wine tasting experience the previous evening!



Terry Gregory is amused that she won the drawing and took home this prize.

We arrive back in Felton and our final destination, The Hallcrest Winery. Hallcrest, founded in 1941, is one of only a handful of wineries producing organic wines. It was explained, by our charming host, that organically produced wines should be consumed much sooner than wines containing preservatives. Just the excuse I needed! The winery has a beautiful outdoor tasting area under a spreading oak tree that served as our "educational center". Platters of cheese and fruit served as an accompaniment to the day's Bacchanalian theme.

At the start of the tour, we were given raffle tickets. At Hillcrest we ended the day with a raffle for a book outlining the wineries of the Santa Cruz area. It was appropriate that the winner was co-tour organizer, Terry Gregory. She now has lots of material for next year's tour!

Many thanks to the organizers of this fantastic tour. Larry and Linda Smith, Paul and Terry Gregory and Debbie Bennett went over the top to provide a day of fine wine, good food and fabulous camaraderie. Oh..... The roads were fun too! It was a very good day.



Tony Vanacore, clearly ecstatic over being temporarily freed from his employer's machinations, takes photos and welcomes the club into the Roudon Smith parking lot.

wine



Above and right: Tony and Kris Vanacore assume identical poses as they savor the wine. Meanwhile, above, Greg Sickal says, "That's right! I've got my sunglasses, now where are the wine glasses?"



Left: Cathy Carlson, Angie Sharp, Sue Sickal and Sharon Breein are not enough of a distraction to keep George Breein from trying to hear and see what's going on. Below: It doesn't take much wine, anymore, to get Debbie Bennett dancing on the tables. Poor Rudi Herz... his reaction time isn't what it used to be... he doesn't even seem to notice.



Left: Debra Woo and Bill Benoit came out for the tour. I think it can be said with certainty that at least Debra was happy about it.

tour

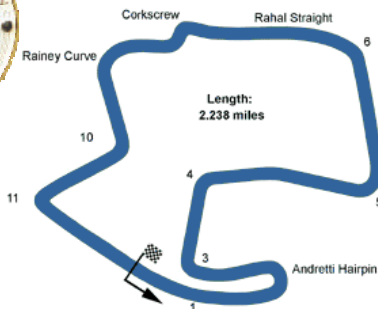


Above: George Jansen pontificates for the benefit of Tony and Joanne Antonowicz. Above right: Karen Morgan and Sandy Provasi exchange pleasantries under the watchful eye of Paul Seidel and his friend, Mark Ueda. Right: Kathy & Johnny Musser both seem to be happy despite the fact that their glasses are empty. Below: Bob Morgan always seems so cool... he just had to have paid someone to get that hat looking so grungy.



Right: Ed Tefankjian is quick to tell you that his last name in Armenian means "long gun." In this photo, you see Cathy Carlson hunkering down a bit, proving it certainly doesn't mean "tall gun."

**The PCA Coastal Driving School
invites you to a Drivers' Education event at
Mazda Raceway Laguna Seca.
Thursday, December 15th, 2005**



We provide a safe, structured, and controlled learning environment for drivers to improve their abilities, acquire a better understanding of vehicle dynamics, and learn driving safety.

Drivers will experience first-hand the capabilities of high performance automobiles in a controlled, closed-course environment while acquiring skills that will enhance vehicle operation in all driving situations.

All suitable makes of cars are welcome.

Registration opens on November 3rd.

Safety is our primary concern but roll bars in hard tops, harnesses, fire extinguishers, and driving suits are not required.

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Left: The Gagnon brothers detect a non-Porsche vehicle seemingly arriving to participate in the last autocross of the 2005 season.

Holy Wild World of Sports! Right: The thrill of victory and, below: the agony of defeat.



Above: The safety chairman makes sure everyone wears a helmet, but doesn't guarantee a good fit. This one looks a little tight! Left: Ed Tefankjian is explaining to Alan Gale that "tefankjian" in Armenian means long gun, though it doesn't really look very long at all.





Linda Smith clearly doesn't think as much of her husband, Larry, as her gal pal Terry Gregory thinks of her husband, Paul.

LPR bids 2005 Autocross Series a fond adieu

Photos by John Reed



*Left: "Aw... come out from under there. Your time wasn't **that** bad..."*

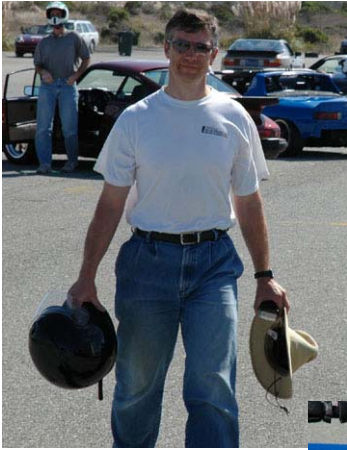
Right: Cathy Carlson explains, "You are here."



Left: Karen Tefankjian is instructed by Nanci Bishop. Karen has been looking for a good picture of her in the POST for a long time. This one seems to qualify... if we'd only known that it took a helmet, a splash of shade and sunglasses, we'd have done it earlier!



*Left: Cathy Carlson and Tim Benson exchange recipes...
Below: Paul Gregory gives the green light to the next car for the course.*



Above: Barry Pangre believes in being prepared for any headcovering emergency. In the final analysis, however, he apparently decided that he didn't want to deal with the trauma of hat hair.



Left: Brad McClure gives Linda Smith a high five for having TTOM (I guess she does better with cool tires). The exhilaration faded, however, when the Five Star Window car (above) ended the event with TTOD.

more adieu to LPR Autocross series



Above: This guy was really impressed with Bob Morgan's runway walk at autocross #6. If he's going to compete with Bob, he's gonna need a lot more practice.



Above, right and below: Amazing! In this day and age, and at an autocross of all places, John caught all of these gals with their slips showing.



Below: INVENTORS: Wanted! Simple tool for extricating cones from wheel wells.







Left: Brad McClure revs up the T&D Performance racing team.

Below: At least one observer apparently thinks that the revving is too loud.



Above: No matter how much you study the course layout, sometimes you just have to stop and ask for directions.

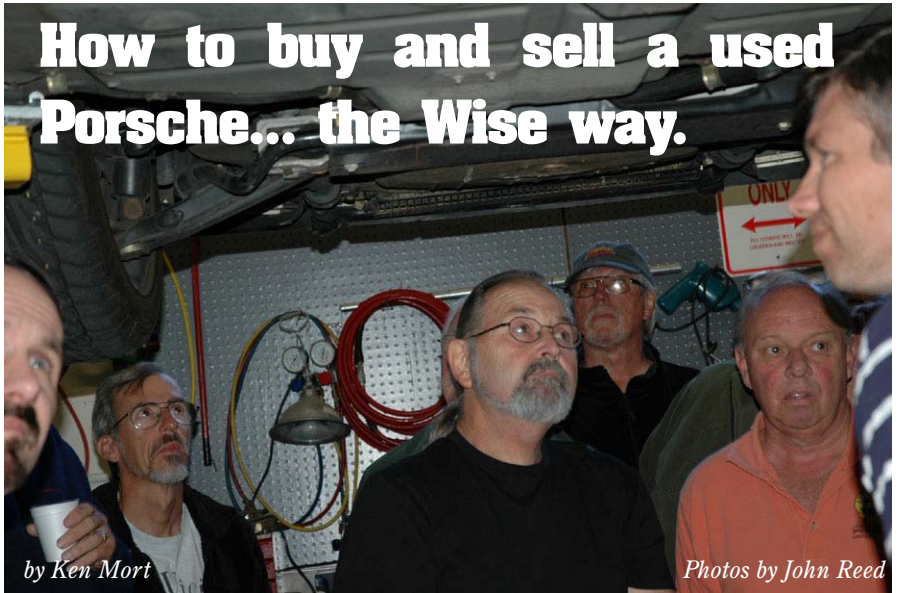
and even more adieu



Above: Paul Gregory really took to the starter's job. The absolute power that comes with it helps to you understand why women want to get married.
Left: The timing trailer looks to be a great hangout. I wonder what they were serving?



How to buy and sell a used Porsche... the Wise way.



by Ken Mort

Photos by John Reed

This was an interesting tech session and well attended. Don had a lot of excellent tips about buying and selling Porsches. I'm sure almost all of us have bought and sold Porsches, but could always learn something to improve our next experience.

Car prices. -An excellent source for determining a reasonable price is the Internet. There are many sources: eBay, Kelly Blue Book, Edmunds.com, yahoo.com, etc. If you're buying a car from a retailer it's important to know that their goal is to make \$5,000 to \$10,000 profit on each car. Therefore it is very important to negotiate when buying a car from a dealer. Wholesalers typically pay low blue book. Dealers want to pay low Blue Book or less.

There was some discussion about Bruce Anderson's market-update

articles in Excellence Magazine. Generally the consensus was that the estimates are useful; the trends in car prices seemed to be valid. If the car is exceptional it can be worth significantly more than indicated as is pointed out in the articles.

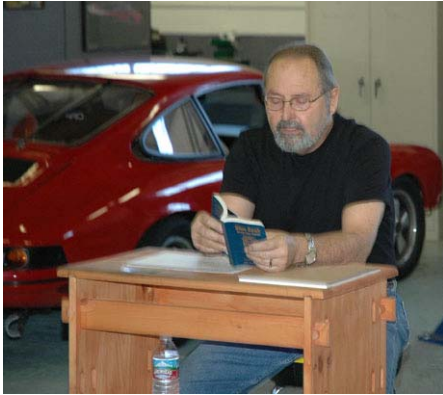
Buying. -Carfax (www.carfax.com/cfm/UUCPCreateReceipt.cfm) is a good source for getting the history of a car. There is a small charge, but for expensive cars it is well worth it. (I input the VIN for my 1987 Honda Accord and the charge for a complete record was \$24.99.) The data are from the DMV, insurance companies, and smog tests. Carfax is limited to how far back it goes; it can vary. It can go back to '83-'85. When



Don emphasized that when you are buying a used Porsche, it's very important that it has one of these things in the trunk.. it has something to do with making the thing go.

❖ How to buy and sell...

buying a used Porsche it is very important to get a pre-purchase inspection (PPI) to find out the condition of the car. For cars pre 1989 Don charges about \$100 which is money well spent. Newer cars cost more depending on model and required inspections. If the car is being purchased through eBay and it's too far to go to look at it, have a PPI done by a local shop. Local Porsche Club members can recommend potential shops. There is a guidebook for buying cars through eBay: "eBay Motors-The Smart Way" by Joseph T. Sinclair and Don Spillane (\$17.95). Sellers are responsible for the SMOG check. Dealers



Some folks thought that this tech session might be a little boring, that is until Don starting reading from the Kelly Blue Book. What presence! What charisma! What a showman!

have a mandatory list of attributes for cars they sell that generally are safety related. Cars that dealers sell have no cooling off period; once you have paid the money to the dealer the car is yours. Cars with new pads on their clutch and brake pedals probably have high mileage, hence the replacement.

Cars that have a salvage title should be avoided. The salvage title devalues the car on the order of 30%. It also makes the cars tougher to resell. Sometimes insurance companies will not insure salvage cars. In some states the salvage title is not permanent; this is why it is wise to get a Carfax, especially for expensive cars.

Edmunds has a book that is helpful: "Strategies for Smart Car Buyers".

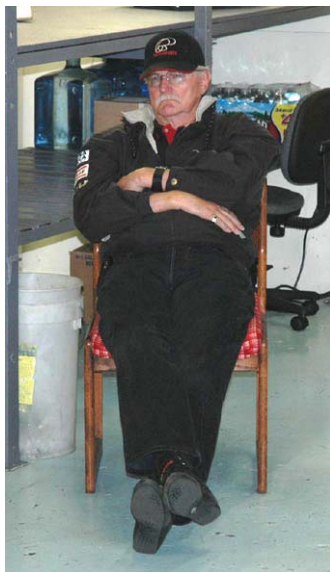
Buying "fixer-uppers" -Rust is probably the biggest problem. If there is extensive rust it is very expensive to repair. In 1976 Porsche started galvanizing the entire car so rust tends to be more of a problem on older cars, however the location of the car is a very important consideration. California cars generally have less rust than cars from the east coast or Hawaii. The cost to repair the engine and transmission is usually easier to estimate than body work.

Selling. - One approach to avoid the hassle is to have a shop sell the car on consignment. The cost is usually \$200 to \$300. Most places that do consignments have a good idea of what the cars are worth. Internet classifieds such as Craig's List (www.craigslist.com) can be useful. Also PartsHeaven and Pelican Parts can be helpful. Another good approach is selling to (also buying from) Porsche Club members. They often are familiar with the cars involved. If you are selling a car it is a good idea to clean it up and detail it or even to pay someone to detail it for you. It is often worthwhile to have minor repairs performed. Replacing the steering wheel and shift knob are often worth doing. Even replacing the windshield can be cost effective. Keeping all of the service records makes it easier to sell cars; potential buyers are impressed, and it is helpful for them to know the history of the car. If the car has matching VIN numbers on all parts it can be worthwhile to advertise; if they do not match, do not mention. After you have sold your car be sure and notify the DMV to deter them thinking you are liable for what happens to the car if the new owner fails to notify the DMV.

This was an excellent and very informative tech session and useful to all of us who buy and sell cars. Many thanks to Don Wise.



Above: Ken Mort takes notes for his write up of the event, while Del Sessions works hard to contain his enthusiastic reaction to Don's masterful presentation. Right: Likewise, Bob Peterson is on the edge of his seat as he attentively savors every utterance in Don's program.



Buy and sell; the Wise way..



Above, left: LPR President Tom Holdych, who arguably has bought and sold more vehicles than all of the membership of LPR combined, came out to see if he could pick up some Wise tips. Above: Don had Tech Chairman Jim Bryant hold up the audience "applause" card at the appropriate moments. Left: Harlan Pester is ecstatic to have a photo taken that isn't centered on his bald spot.





The crowd reacts to Don's dramatic readings from the Kelly Blue Book.



Sean Reed (yup, the Big Guy's son) came all the way from Oregon Region just to hear this presentation.



*Above: Don says, "Welcome to my world..."
Left: Both Vince Vincent and Suzette Pangrle somehow managed to usurp the President's seat during the session. Just one more proof of how wasteful and inefficient CEOs tend to be.*



*Above: Looks like someone played with Don's nameplate.
Right: Class is in session.*



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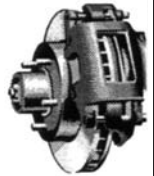
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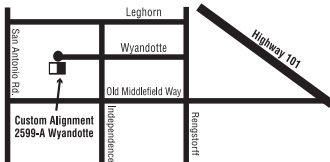
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Loma Prieta Region PCA
Minutes of the October 2005 Board Meeting



The October Board Meeting was held on October 6, 2005 at Mountain Mike's Pizza in Los Gatos. Board members in attendance were: Tom Holdych, Emilie Highley, Bob Morgan, Sue Sickal, Ed Tefankjian, and Harlan Pester. Other members present were: Alan Gale, Barry & Suzette Pangrle, Karen Tefankjian, John Reed and Angie Sharp, Jim Bryant, Ken & June Iles, Joe and Cheryl Pruss, Pete Siemens and Cathy Carlson.

The meeting was called to order at 6:59 p.m.

Approval of Minutes

September meeting minutes were approved via e-mail.

Directors' Reports

President: Tom Holdych

Tom announced the upcoming ALMS Race at Laguna Seca (Porscheplatz) and the debut of the Porsche LMP2.

Vice-President: Emilie Highley

Emilie reviewed the upcoming events:

Mendocino Tour 10/7-8

Porscheplatz 10/14-16

Zone Autocross 10/22

Tech session

Halloween Party

Planning Meeting 11/6 at 2 pm.

Year-End Party 12/3 at the Santa Clara Hilton

At \$45 per person, covers the meal

Estimated cost to LPR would be less than \$1,000 (less if attendance is >50), which covers the wine, appetizers, misc.

Need volunteers to ask advertisers for door prizes.

Motion to approve the proposed budget by Bob, Harlan 2ndd, and the motion was approved.

The Prusses will donate \$125 worth of merchandise. Tom made the motion to approve and Emilie seconded. The motion passed.

Emilie divided up the advertisers among the board.

Secretary: Karen Morgan

Karen did not attend but had nothing new to report.

Treasurer: Sue Sickal

Sue presented the September Treasurer's Report. The 10k CD was rolled over, and \$5234.66 was transferred into savings. Income for the month was \$8,546 and expenses were \$1,017.16. We are planning for expected payments for the Mendocino Tour, and outstanding invoices for the recent autocrosses.

Activities: Harlan Pester

- Insurance Waivers and Observers Reports - Harlan has the certificate of insurance for the Mendocino Tour and upcoming tech session and received the observer reports for the tech session and the final autocross.

Membership: Ed Tefankjian

- Our new member is Bret Sisney of Aptos
- Sean Reed of Oregon wants to be a dual member
- Walter Spector, James Cox Sr., Archer Bishop, Jeanie Murell, Michael Hushaw are reinstated
- Ed moved and Emilie seconded the motion to approve these new members. The motion was unanimously approved.

Member At Large: Bob Morgan

Bob requested approval to spend \$500 on the gifts for the board & chairs. Sue moved to approve the request, Harlan seconded, and the motion was passed.

We need to order the year-end items in the next week or so. Bob requested approval to spend \$600 on year-end awards (inclusive of the Autocross Awards). Sue moved and Emilie seconded the motion. Tom passed a secret ballot and asked us to write whether we want the club to give us a gift. Tom moved and Emilie seconded the motion (based on the vote), not to give gifts to the board members. The motion passed. We will gift the chairpeople (budgeted \$300), and \$600 for year-end awards (includes \$200 for autocross awards). The board approved these expenses.

Committee Reports

Editor: Kevin Bennett

Kevin was not present but wanted to remind us to get material in for the POST on the 10th.

Autocross: Cathy Carlson

Cathy presented an autocross budget. Cathy wants \$150 for 75 cones for next year. Autocross also needs \$200 budget for year-end awards. That leaves \$1,950. The 8" 6-digit display is \$1,690. Cathy recommended we hold off the purchase of the display till after the first autocross next year. Cathy has 3 sponsors signed up for next year at \$250 each. The current board is positive toward the 8" 6-digit display, and recommends the next board purchase the display after the first AX next year.

Cathy has 8 autocrosses tentatively scheduled for next year. Needs to confirm with Marina Motorsports.

❖ Minutes...

Alan Gale has volunteered to be next year's AX Chairperson.

Ed T. mentioned that GGR is proposing to run the PAX system. We need to consider whether we follow GGR. The recommendation is to be consistent with Zone 7.

Safety: John Reed

The last autocross was run safely. Observer's reports were sent in for the last tour and the autocross. Bob Morgan will do the Observers report for the Mendocino Tour.

Tech: Jim Bryant

The tech session at Don's Autowerks went well. The next tech session will be at Canepa on 10/22.

Goodie Store: Joe and Cheryl Pruss

- Sales were \$220 at the newcomer's social.
- Checks for \$468.00 was submitted.
- Check request for \$209.10 for Racesetter
- They want to have a goodie store at the autocross.

Charity: Bill Highley

Bill was not here, but Emilie wanted us to think about adopting a family for the Holidays. We need an event specifically for charity. Maybe dedicate a GTG or a Tour to charity.

Public Relations: Ken Iles

Ken submitted an article covering 4 events, the event at the Smith's, Don's Autowerks Tech session, the newcomers social and the last autocross. We need to submit .tif files or unaltered jpegs if we want photos published with the article.

Drivers Education: Pete Seimens

Pete attended and told us that Tom Wood will be Coastal Driving's new webmaster and registrar. The next event will be at Laguna Seca in December. They want to put a flyer in the POST. They will have a year-end financial report to present at the LPR Board meeting on January 5, 2006. Chris Murray is working the schedule. Tom urged them to consider the Zone 7 calendar when setting the schedule. They hope to run 6 events next year.

Old Business

none

New Business

Emilie wants to know if we want to have a DJ at the Year-end party. Emilie will investigate prices and send out an e-mail. Tom suggested we use Greg's iPod.

Jim brought information on the Canadian Grand Prix June 16-19. The trip works out to about \$2,500 for two people. Jim will create a tour plan and advertise in the POST.

Adjournment

The meeting adjourned at 8:28 p.m.



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FOR SALE: For sale Recaro SRD seat with sub belt hole, black, excellent condition includes seat rails for a 993. Right sided recline knob removed for 993 fitment in driver position. seat and rails \$700 new. First \$400 takes it. Mike Ingegno Call 510-599-7750 mdivasc@aol.com (11)

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FOR SALE: 1987 Targa – very clean. Just bought a 2005 987S and must sell this "cherry" 911 black Targa. It has the 3.2L engine with the G50 transmission. Brand-new tires and has recently been serviced/passed smog. Comes with air-con, CD, cruise control, power windows/doors/driver seat, and car cover. Would not be selling if I had a three-car garage. This car has been well maintained and cared for. 103k miles, \$19,900. Call Ed at 408-266-6262 (11)

FOR SALE: 911 (1974-89) bra and mirror covers. Never used in original box. \$90.00, 911 Key Blanks (ignition & wheel lock) both for \$10.00, Alpine six CD changer model CHM-5620. \$75.00, car cover (with storage bag) for Mercedes "E" class four door. Like new, only used in garage. \$50.00, windshield reflector for Mercedes "E" class. \$10.00. Call Ed at 408-266-6262 (10)

FOR SALE: 1984 911 Carrera 3.2 Very clean three-owner California car, 124K miles, original chiffon white paint, dark brown interior, factory whale tail, A/C, sunroof, power windows, cruise control, recent clutch and oil return tubes, polished alloys, Dunlop tires, white gauges, Sony 10 CD changer with MB Quart speakers, other upgrades, California registration through 10/2006. \$16,500. Email for pictures or further info: lcagan@us.ibm.com (10)

(continued)

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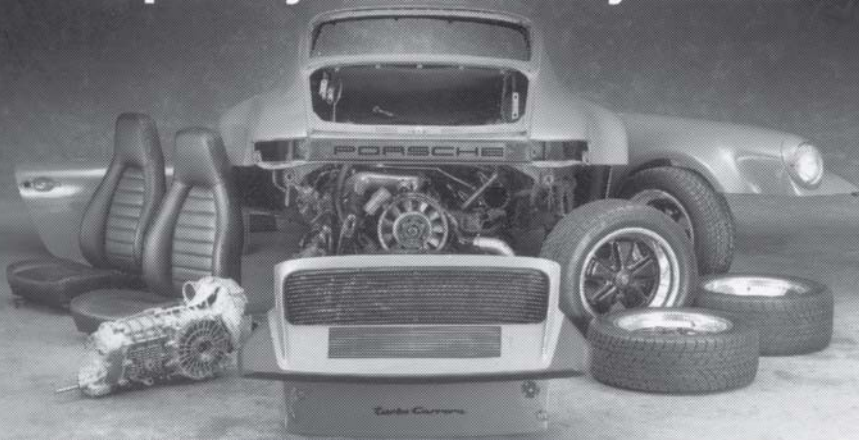
FOR SALE: 996 engine (S#-M96/8366414589) purchased through LA Dismantlers earlier this year for a project that we decided not to pursue. Like new. Under 11K miles. Comes with wiring harness but no ECU. Will sell for \$6,500 OBO. You handle the transportation separately (from Mountain View, CA). Call Mike @ 650.322.3603 or Email gagolub@yahoo.com. *Might consider low-mileage 993 engine trade. (10)

FOR SALE. Hardtop cart for 911 \$100 Contact Glenn (408) 859-6821 (9)

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